



TEXAS HIGHER EDUCATION
COORDINATING BOARD
P.O. Box 12788 Austin, Texas 78711

The Texas Higher Education Coordinating Board (THECB) recognizes the importance of the Historically Underutilized Business (HUB) Program (Texas Government Code §2161). THECB is committed to performing good faith efforts in effectively promoting HUB economic opportunities for state business. THECB is pleased to report the following activities that demonstrate good faith efforts for the period September 1, 2015 – August 31, 2016

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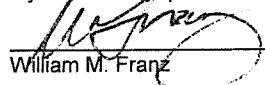
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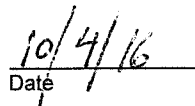
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<http://www.thecb.state.tx.us>

- Attended The Texas Department of Public Safety (DPS) Fiscal Year 2016 HUB Vendor Fair October 13, 2015 in Austin, TX.
- January 14, 2016 personally met with certified HUB vendor Neos Consulting on how to do business with the THECB and the State of Texas.
- February 10, 2016 personally met with Securranty and educated them on how to do business with the THECB and the State of Texas. I also sent them information on how to register on the CMBL; become a HUB certified vendor, and how to obtain a DIR contract.
- Attended and sponsored the Statewide Historically Underutilized Business Program 2016 Procurement Connection Seminar & EXPO, February 18, 2016 FORD Park Event Center, in Beaumont TX.
- March 8, 2016 personally met with certified HUB vendor COGENT INFOTECH on how to do business with the THECB and the State of Texas.
- Attended and sponsored 2016 Fourth Annual HUB EXPO-Teaming for Success April 7, 2016 in Austin, TX.
- April 7, 2016 personally met with certified HUB vendor Serenity Sells on how to do business with the THECB and the State of Texas.
- April 11, 2016 personally met with certified HUB vendor Spectrum Technologies on how to do business with the THECB and the State of Texas.
- April 13-15, 2016 Attended the Lone Star Conference in Austin, TX. Personally met with at least 12 HUB vendors and gave information on how to do business with the THECB and the State of Texas.
- Sponsored and planned to attend University of Houston System & TxDOT HUB Forum scheduled for Tuesday, April 19, 2016 but was cancelled due to severe weather.
- Attended and sponsored the "2016 Doing Business Texas Style Spot Bid Fair," sponsored by Senator Royce West, Spot bid Fair in Irving, TX on May 9th-10th, 2016.
- Hosted in conjunction with TDI, TRS, and TRC We flying high and looking for you 2016 HUB FORUM Wednesday, May 18, 2016 in Austin, TX.
- May 25, 2016 attended the DIR Connect Technology EXPO 2016 and engaged with HUB vendors and gave information on how to do business with the THECB and the State of Texas.
- June 1, 2016 personally met with certified HUB vendor Alpheus Communications on how to do business with the THECB and the State of Texas.
- Attended and sponsored 2016 Premier face time EXPO 2016 June 8-9th, 2016 in San Antonio, TX.
- June 28, 2016 personally met with certified HUB vendor ObjectWin Technology on how to do business with the THECB and the State of Texas.
- Personally spoke with certified HUB vendor's to ensure participation in the HUB program via telephone several times this year.
- Educated and assisted HUBs and firms seeking certification and contacts. Provided information, ideas, and guidance to interested HUBs to increase opportunities to do business with THECB and other state agencies.
- Solicited quotes from HUBs vendors even when not required by Statute and boosted HUB participation significantly.

This supplemental letter is submitted as documentation of THECB's continuing efforts to support the State of Texas HUB Program. Please contact Theresa Lopez, CTPM, CTCM at 512-427-6142 or theresa.lopez@theccb.state.tx.us if you have any questions.


William M. Franz


Date 10/4/16

AN EQUAL OPPORTUNITY EMPLOYER